

# PHOENIX PETROLEUM CO.



122 East Lancaster Avenue, Suite 200, Wayne, PA 19087 (610) 687-1666 fax (610) 687-1598

[Phoenix@PhoenixPetroleum.com](mailto:Phoenix@PhoenixPetroleum.com)

## WHO WE ARE

Incorporated in 1980, Phoenix Petroleum Co. is a distributor of refined petroleum products. We pride ourselves in being a reliable and dependable supplier. Over the past 34 years, our customers have included Federal, State, and Local governmental agencies, Schools, Hospitals, Utilities and their contractors, Fortune 500 companies and other large users of petroleum fuels. An important segment of our customers is construction and paving companies working on road and highway projects. We would be happy to furnish references.

## PRODUCTS / MARKETING AREA

The primary products supplied by Phoenix Petroleum Co. are Diesel Fuel and BioDiesel, Gasoline, Nos. 1 and 2 Heating Oils, and Kerosene.

We hold the necessary licenses, including petroleum excise tax licenses, to do business in the 6 Mid-Atlantic States (plus Wash DC): i.e. VA, Washington DC, MD, PA, DE, NJ & NY. In these states, we can supply you with full trailer transport (> 5000 gal) and tank wagon (200 – 5000 gal) quantities of product to your storage tanks.

And within reasonable driving distance of Baltimore, we can provide “wet hose” deliveries of fuel directly into your vehicles and equipment at your job site.

### BioDiesel

One product we especially encourage you to consider using is **BioDiesel**, which is a combination of traditional Diesel Fuel and refined Vegetable Oil. Phoenix has been among the pioneers in supplying this product. Below presents a summary of some of the benefits of using BioDiesel:

- **Improved Engine Performance:** BioDiesel can be used with current diesel storage tanks and in all diesel vehicles with little or no engine modification. BioDiesel improves the cetane number, flash point, and lubricity of Diesel Fuel which improves engine performance and fuel economy.
- **BioDiesel is cleaner & renewable:** BioDiesel cuts exhaust emissions, cuts down on black smoke, odor, greenhouse gas emissions and other toxic emissions, and does not contribute to acid rain. Our BioDiesel is made with 100% pure soybean oil. The US is the world’s leading producer and exporter of soybeans.

## MBE STATUS

Phoenix Petroleum Co., an Asian-American minority business enterprise, is certified as an MBE/SDB by a host of government and private industry certifying agencies, including Maryland MDOT (Certification No. 85-096), Pennsylvania PennDOT (Certification No. 12050), and PA-NJ-DE MSDC (Certification No. DE0015).

### *MBE Supplier Goals*

*In addition to purchasing from Phoenix, companies can also further their MBE supplier goals by introducing Phoenix to their contractors and subcontractors, and encouraging them to purchase from Phoenix and other MBE firms.*